

## Alumni Exchange

ASSOCIATIO

IT'S SHOWTIME!

# HOW EMPLOYABLE ARE YOU?

#### EMPLOYABILITY?!?! WHAT IS THAT?

- Employability Skills can be defined as the transferable skills needed by an individual to make them 'employable'.
- Having good technical understanding and subject knowledge, employers often outline a set of skills that they want from an employee. These skills are what they believe will equip the employee to carry out their role to the best of their ability. Employability depends on your knowledge, skills and attitudes, how you use those assets, and how you present them to employers!

# WHO ARE YOU VS HOW YOU ARE PERCEIVED

# YOUR PERSONAL BRAND

Organizations do not just hire based on skill and education...they also look at who you are, your brand, & your fit into the organizational culture.

#### TO DETERMINE YOUR EMPLOYABILITY...LET'S EXAMINE...



Your BRAND



Your RESUME



Networking

#### THE RESUME

#### AKILAH A. BRADFORD, Ed.D

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#### **EXECUTIVE PROFILE**

Results-driven Human Resources executive offering 20 years of experience successfully executing business strategies including reorganizations, downsizing initiatives as well aggressive growth strategies with start-ups.

Effectively managed HR functions for organizations employing 60 to over 500 associates. Demonstrated ability to positively manage change, deliver challenging messages, identify and resolve employee relation issues.

#### **EDUCATION**

2013

Doctorate of Education in Organizational Leadership Argosy University

MBA - Specialization in Human Resources Management and Development National-Louis University

Bachelor of Arts, Communications University of Illinois, Chicago

#### ACADEMIC EXPERIENCE

2007 - 2020

University of Phoenix - Lead Faculty

2014 - 2016

National-Louis University - Faculty

#### Courses Facilitated

- Ethics & Social Responsibility
- Human Capital Management
- Organizational Leadership Organizational Behavior
- Employee Training & Development

#### PROFESSIONAL EXPERIENCE

#### THE HR DOC CONSULTING, LLC - CONSULTANT, CHICAGO, IL Provides Human Resources Consulting for small businesses in Chicago.

- Conducts comprehensive Human Resources audits to identify areas for improvement in recruitment and selection, legal compliance, and onboarding and developed actions plans.
- Developed the HR TOOLKIT that includes a Employee Handbook, a competitive compensation plan, and Performance Management System.
- Facilitates Sexual Harassment, Management & Interviewing skills
- Designs recruitment strategies for business expansion.

Dec 2016 - Apr 2019

#### KIDS SCIENCE LABS - DIRECTOR OF HUMAN RESOURCES

Served as the organization's first Human Resources professional. I designed and executed all of the HR Programs and Initiatives including, performance management, staff recruitment and selection, payroll, and benefits administration for 5 learning centers throughout Illinois and the State of

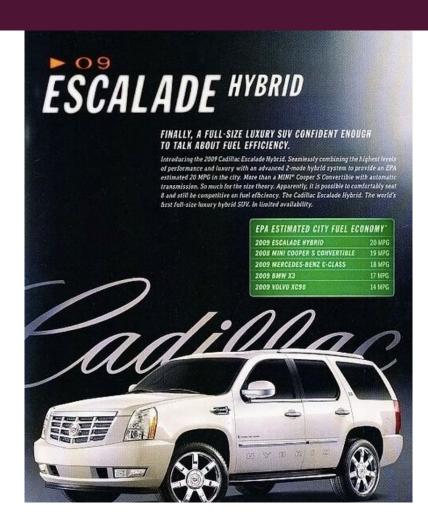
- Developed and executing the workforce planning initiatives to meet staffing requirements as the organization plans to open 3 centers in
- Developed the staffing strategy for the Summer Teaching Fellowship programs hiring over 60 college students from over 15 highly ranked colleges and universities for the annual summer teaching program.
- Created recruiting model and talent pipeline that decreased time to fill
- Oversaw and maintained all benefit programs such as paid time off, health insurance, 401(k), and COBRA; working closely with brokers to ensure cost effective, competitive and compliant benefit package.
- Designed the competency-based performance management compensation system that aligned with the core values and mission.
- Processed bi-weekly payroll for 75 to 150 employees.

Sept 2014 - Dec 2016

#### MARRIOTT HOTELS - DIRECTOR OF HUMAN RESOURCES

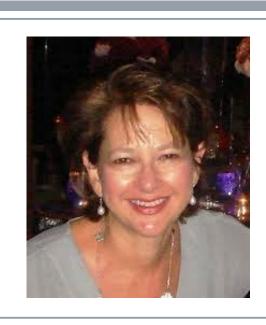
Member of the Executive Committee and Director of the Human Resources functions including, performance management, training and development, recruitment and employee relations. 353 Rooms. 150 Associates

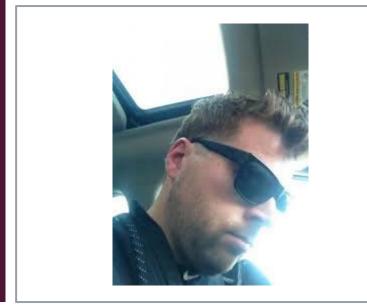
- Increased Associate Opinion Survey results from 71% to 82% within first year of employment.
- Partner with Director of Finance on maintaining and reducing labor without impacting service.
- Developed training programs to help increase Guest Satisfaction Scores including Supervisor 101, Positive Employee Relations and Service



### THE LINKEDIN PROFILE









### YOUR LINKEDIN HEADLINE

### Janet Jackson

BS Mechanical Engineering | UIC | Manufacturing |
 New Product Design

### Michael Jackson

 Administrative Services Supervisor at University of Illinois, Chicago

# YOUR LINKEDIN SUMMARY

- DO NOT WRITE A BIOGRAPHY
- The summary is really your virtual handshake and personal introduction that you might have in a face-to-face networking opportunity just write what you do...and maybe a little bit of why.
- NO SELLING...JUST TELLING!!

### SCENE 2:THE PHONE SCREEN

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TIME TO
EXECUTE YOUR
ELEVATOR
SPEECH

Who are you?

How did you get here? Why did you apply?

Can we afford you?

Tell me more about the Cadillac...BUT BE BRIEF!

## SCENE 3:THE INTERVIEW

- What can you do for me?
- Will you disrupt the company culture or strengthen it?
- What makes you different from TESLA, BMW, MERCEDES...TOYOTA?!?
- ...BUT GET TO THE POINT!

# HOW TO ACE THE PERFORMANCE!

### BE A STORYTELLER

- Have short, relevant stories ready to share, ones that connect you to the company's values.
- Before the interview, write your stories down. They should be events or experiences about
  - times when you ROCKED
  - Times you learned something new
  - When you faced a challenge
- Include competencies in the story that are important to the role
  - Collaboration/teamwork
  - Conflict resolution
  - Effective communication

# SHAREYOUR ACCOMPLISHMENTS... NOT JUST YOUR DAILY RESPONSIBILITIES

Think of the times when you have successfully navigated through a difficult or challenging situation. For example, when you:

- Solved a problem, major or minor.
- Created a new process.
- Lead a team (as the team leader or not).
- Managed a situation (as the manager or not).
- Did something else innovative or original.

# SEPARATE YOURSELF FROM COMPETITORS

- What are you passionate about? Passion shows up as confidence!
  - "Spend some time before your interview outlining not just your skills, but your interests and hobbies. Think about yourself through a holistic lens. The combination of your personal and professional traits make you a unique candidate."
- "If there's one thing I'd like you to know about me, it's this..." The next line is what the interviewer will remember...make it count!

# THOSE WHO FAIL TO PLAN & PREPARE...

# DO YOUR RESEARCH & STUDY...

- Not just on the company but the individual interviewing you...so start googling!
- When researching the company
  - visit glassdoor.com and read the reviews
  - Visit their company page on linkedin and FACEBOOK
- Study the job posting
  - Review the requirements and responsibilities

## PREPYOUR TECHNOLOGY...IN ADVANCE

- If the interview is in-person, be sure to arrive 10 or 15 minutes ahead of time (NEVER BE LATE!).
- If the interview is via Zoom or other video technology, be sure to have the software installed and have your video camera and microphone turned on
- Have a back-up (both a computer and cellphone).
- On the day of the interview, begin the login process a minute or two early. Again, as with in-person, NEVER BE LATE! But don't be too early.

# YOUR TURN... TIME FOR YOU TO INTERVIEW THE ORGANIZATION

- Prepare your list of questions before the interview.
- Have your standard interview questions but also questions that show you were listening to them and to show that you have done your research.
  - Why is this position open?
  - What does success look like 6months from now?
  - How would you describe the company culture?
  - What would be my biggest challenge going into this role.

### REMEMBER...

You are constantly reminding the organization what makes you the MOST employable!

### **THANK YOU**

Dr. Akilah A. Bradford

CEO

The HR DOC Consulting, LLC

www.hr-doc.com





FOR PRESENTATION SLIDES AND A VIDEO OF TODAY'S TALK, VISIT:

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ALUMNI ASSOCIATIOI